

## SRS® Designation Course: Seller Representative Specialist

638 Independence Parkway, Suite 100, Chesapeake, VA 23320

**May 3–4, 2018**

9:00 a.m. – 5:00 p.m.

The two-day SRS designation course is intended to help agents:

- Increase listings and grow business
- Demonstrate and communicate value package to sellers
- Understand and apply methods, tools, and techniques to provide the support and services that sellers want and need
- Understand and apply ethics and standards
- Understand and comply with state licensing laws

Additional certification requirements are necessary. Details at <http://www.srscouncil.com/membership/join/designation.aspx>.

### **COST**

**\$199 before Apr. 27 | \$250 after Apr. 27**

\* 8 RELATED CE CREDITS \*

\* 6 CONTRACTS PL CREDITS \*



### **Alpha College of Real Estate Registration Form**

Name \_\_\_\_\_ State \_\_\_\_\_

Firm \_\_\_\_\_ Zip Code \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City \_\_\_\_\_ Email \_\_\_\_\_

Check payable to Alpha for \$ \_\_\_\_\_ enclosed.

License # \_\_\_\_\_ Expiration Date \_\_\_\_\_

Charge:  Visa  MasterCard  Discover

Course: SRS May 3-4

Signature \_\_\_\_\_

Card # \_\_\_\_\_ Exp. Date \_\_\_\_ / \_\_\_\_ Amount \$ \_\_\_\_\_

*Mail or fax this form to Alpha College at the address listed below. Confirmed registrations ONLY upon receipt of tuition. Students who withdraw from a course at least 48 hours prior to the start of the course will receive a refund less a \$50 administrative fee. Failure to notify the school at least 48 hours prior will result in registration fees being classified as non-transferable and non-refundable. In the event of a course cancellation by Alpha, Alpha is not responsible for expenses incurred by the registrant such as travel expense, etc.*