

503 – Business Planning
October 25, 2019 • 9 a.m. – 4 p.m.

The GRI is an education program and designation sponsored by VAR. GRI is nationally recognized by NAR and is one of the most popular designations among REALTORS®.

Do you have a well-laid plan for business success? This course covers the foundational skills of establishing a successful business. Learn how to develop your personal brand, set goals for the future, and identify your market niche. The course also covers how to identify and secure the best administrative support and how to project a professional image in the marketplace.

Additional certification requirements are necessary.
Details at www.varealtor.com/realtorinstitute



PRICING

\$79 before Oct. 18 | \$99 after Oct. 18

* 2 HOURS CURRENT INDUSTRY TRENDS
PL CREDITS *

Alpha College of Real Estate Registration Form

Name _____ State _____
as it appears on license

Firm _____ Zip Code _____

Address _____ Phone _____

City _____ Email _____

Check payable to Alpha for \$ _____ enclosed.

License # _____ Expiration Date _____ CE **or** PL

Charge: Visa MasterCard Discover Course: GRI 503 Oct. 25

Signature _____

Card # _____ Exp. Date _____ / _____ Amount \$ _____

Mail or fax this form to Alpha College at the address listed below. Confirmed registrations ONLY upon receipt of tuition.
You must be a REALTOR® to hold this designation. Multiple classes and other requirements are necessary to be awarded the designation. Students who arrive more than 15 minutes late or who leave early will not receive credit for the designation nor for CE/PL. Students who withdraw from a course in writing at least forty-eight hours prior to the start of the course will receive a refund less a \$25.00 administrative fee. Failure to notify the school in writing at least forty-eight (48) hours prior to the start date will result in registration fees being classified as non-transferable and non-refundable.